



Discover... Experience... Apply

Three
Exciting Days
of Training...
for Personal Fulfillment
and Professional Success!



Personality
INSIGHTS

Empowering People to Improve



DISCover How to Understand Yourself and Others!



We all spent years in school developing our intelligence to effectively use our minds. In a similar manner, developing our unique personality to effectively use our behavior is just as vital to successful living. Studies have shown that 85% of workplace success comes from people skills! These people skills are developed through learning how to interact and communicate with others.

Dr. Robert A. Rohm Ph.D.

"If I understand you and you understand me, doesn't it make sense that we can have a better relationship?"

In these three life-changing days you will learn about **PQ**, your Personality Quotient. You will study the four steps to effectively raise your **Personality Quotient**. As you understand the answer to the question, "What is your **PQ**?", you will begin taking four secret steps toward personal fulfillment and successful interactions:

Four Steps to Raising Your PQ



1 Understanding **yourself** through your personality style

2 Understanding **another person** through their personality style

3 **Adapting** your style to create better relationships

4 **Building** better teams through role and responsibility **DYNAMICS!**



BEHAVIORAL ASSESSMENT

Course 101, Day 1



Your Studies for Course 101 will include:

Completing the Profile Assessment

You will complete your assessment and graphs, and learn how to read each one and what it means to you.

DISCOVER How to Understand Yourself and Others

Experience Dr. Rohm's exciting introduction to personality styles. Laugh and learn as you see yourself and others with humor and acceptance.

Case Studies and Discussion Groups

Action-packed, interactive discussions showing how various styles will usually perform in decision-making situations or stressful environments. Explore and experience how to draw the best from people in difficult circumstances. Learn how to set yourself up for success.

The Personality Kaleidoscope

You will actually draw on paper your personality style. We believe it is important to include visual learning for your Style Blend!

Adult Profile Assessment

Identify your Style Blend to clarify your assets in team building and management styles. You will write your personalized Action Plan for practical application for daily use in interaction with others.



Your Studies for Course 102 will include:

Understanding and Defining Your Basic Style

Explore and define your personality style, including high and low DISC types. More than ever, you will get a clearer picture of your style through PQ1... Discovering Yourself!

Your Basic Priority and Decision-making Style

Recognize the individual issues based on your particular basic priority style. Whether you realize it or not, you already are making all of your decisions based on these insights.

Your Interaction Dynamics

Compare and contrast your personality style with to another key person in your life.

Begin to understand the combination of your personal interaction dynamics as PQ2 guides you through clearer understanding with others.

Your Effective Communication Style

Define your communication style and learn how to communicate your own unique strengths and needs in such a way so you can enhance and enrich your most important relationships.



Your Studies for Course 103 will include:

Adapting and Enhancing

Communications

The fun continues as we apply this valuable tool to everyday situations. Interaction, role play and discussion uncovering questions you did not even think to ask.

Recognize and Improve Team

Dynamics

Understanding others gives appreciation to Team Dynamics. You will immediately see increased productivity. Clearer understanding will build confidence, direction and results.

The Organization and Application

This information will give you an important, credible understanding as to the history, origin and science of Human Behavior. This will offer you a better foundation on which to build. You will learn specific steps how to apply new concepts which bring about the desired results you have been wanting in your daily life.

Support and Resources

Personality Insights has a full time professional staff ready to support, encourage and guide you with experience and resources. We are continually developing and creating new and improved materials that bring a practical, useful outcomes.

Spend 3 Exciting Days at our Interactive,
Information-packed Courses



Life sometimes feels like a whirlwind of activity all about us. We need to be centered and strong in the eye of the storm. Understanding yourself and others in order to create better relationships and build better teams gives us the strength we need to make our lives successful through those storms.

Come laugh and learn with us! Attendees say that the dynamic experience of Personality Insights training adds profound value to their work...their relationships...their lives. This is an opportunity for personal growth as well as strengthening your family. This information will be useful in your career and in professional capacities as well. Look forward to a fun-filled, inspiring and satisfying experience.

Registration and Course Information

Courses are currently in Atlanta, Georgia.
For Complete Details On:

- Dates and Prices
- Spouse and Group Discounts
- Accommodations and Reservations
- Continuing Education Credits
- On-site Course Opportunities

Please Contact Us .



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